



5911 Kingstowne Village Parkway  
Suite 100  
Alexandria, VA 22315

## REAL ESTATE QUALIFICATIONS

### **Dan Bonner**

∞ Virginia Real Estate Broker License ∞

#### **Affiliation History**

##### **Long & Foster Real Estate, Inc.**

Kingstowne Center Office  
Alexandria, VA 22315

Real Estate Broker (Associate) License;  
October 14, 2009- Present

##### **Keller Williams Realty PB&J Kingstowne LLC**

Alexandria, VA 22310

Real Estate Broker (Associate) License;  
January 14, 2009- October 14, 2009

##### **Keller Williams Realty Professionals, LLC**

Lake Ridge, VA 22192

Real Estate Broker (Associate) License;  
August 23, 2008- October 14, 2009

##### **RE/MAX Riverside**

Occoquan, VA

Real Estate Broker (Associate) License;  
October 2007 – August 23, 2008

##### **RE/MAX Affiliates- (Now, RE/MAX Allegiance)**

Woodbridge, VA (Lake Ridge)

Real Estate Broker (Associate) License;  
August 2002 – September 2007

##### **Long & Foster Real Estate, Inc.**

Woodbridge, VA (Lake Ridge)

Real Estate Broker (Associate) License;  
October 2001 – August 2002

**Affiliation History – Continued**

**Long & Foster Real Estate, Inc.**  
Woodbridge, VA (Dale City)  
Real Estate Salesperson License;  
October 1997 – October 2001

**M.O. Wilson Properties, Inc.**  
Woodbridge, VA  
Real Estate Salesperson License;  
July 1995

**Real Estate Education**

**1999**

**Virginia Broker's Licensing Series – Appraisals – November 1999**

**2001**

**Virginia Broker's Licensing Series – Finance – February 2001**

**Virginia Broker's Licensing Series – Brokerage – April 2001 Virginia  
Broker's Licensing Series – Law – August 2001**

**2003**

**Virginia Association of Realtors (VAR) Graduate, Realtor® Institute  
Course GRI 412- Residential Construction & Selling New Homes  
- February 2003**

**VAR Graduate, Realtor® Institute – Course GRI 409  
Business Development – May 2003**

**VAR Graduate, Realtor® Institute – Course GRI 404  
The Cyber-REALTOR – May 2003**

**VAR Graduate, Realtor® Institute – Course GRI 410  
The Code of Ethics is Good Business– June 2003**

**VAR Graduate, Realtor® Institute – Course GRI 411  
From Contract to Closing – July 2003**

**Real Estate Education - Continued**

**VAR Graduate, Realtor® Institute – Course GRI 413  
Psychology of the Sale – August 2003**

**VAR Graduate, Realtor® Institute – Course GRI 401  
Understanding Agency – September 2003**

**VAR Graduate, Realtor® Institute – Course GRI 402  
Financing Alternatives– October 2003**

**Accredited Buyer Representative (ABR) Designation Course  
- October 2003**

**Accredited Buyer Representative (ABR) –e-Buyer Course  
- October 2003**

**Awarded ABR Designation – October 27, 2003**

**2004**

**VAR Graduate, Realtor® Institute – Course GRI 405  
Pricing, Listing, Marketing – January 2004**

**VAR Graduate, Realtor® Institute – Course GRI 407  
Managing Risk – February 2004**

**CRS -Council of Residential Specialists – Course CRS 210  
Building an Exceptional Customer Service Referral Business –  
- March 2004**

**VAR Graduate, Realtor® Institute – Course GRI 406  
What Did I Agree To? – April 2004**

**CRS -Council of Residential Specialists – Course CRS 204  
Creating Wealth Through Residential Real Estate Investments  
- April 2004**

**May 2004- Awarded GRI, Graduate, Realtor® Institute Realtor®  
Institute of Virginia Program**

**Real Estate Education - Continued**

**CRS -Council of Residential Specialists – Course CRS 206  
Technologies to Advance Your Business  
- November 2004**

**2005**

**CRS -Council of Residential Specialists – Course CRS 200  
Business Planning & Marketing for the Residential Specialist  
- March 2005**

**June 2005- Awarded CRS Designation, Certified Residential Specialist  
by the CRS Council, National Association of Realtors®**

**2007**

**Virginia Continuing Education–  
Real Estate Law Update – 8 Hour Course  
Real Estate Trends & Legal Ethics – 8 Hour Course  
– January 2007**

**Customers That Last a Lifetime– 2 Hour Course  
Positioning for a Changing Market– 2 Hour Course  
– March 2007**

**Limited Service Agency – 2 Hour Course  
–2007**

**What's In Your Backyard? – 3 Hour Course  
– September 2007**

**License Renewed – October 2007 to October 31, 2009**

**2008**

**Home Buyers Scouting Report Course- September 2008**

**REO Bank-Owned Certification for Managing Bank Owned  
Real Property and Selling REO Properties- October 2008**

**Real Estate Education - Continued**

**Real Property Short Sales (Pre-Foreclosure) Training Course-  
November 2008**

**National Association of REALTORS® Quadrennial Ethics Course  
- December 2008**

**2009**

**Certified Distressed Property Expert Course  
(Awarded CDPE Designation)  
- September 2009**